

The Corporation of the City of North Bay

200 McIntyre St. East P.O. Box 360 North Bay, Ontario Canada P1B 8H8

Tel: (705) 474-0400

March 5, 2009

To whom it may concern,

Regarding:

Performance Reference

Infratech Services

Infratech Services worked as a sub-consultant to Stantec Consultants on the City's Asset Management Program development project.

This letter confirms the satisfactory performance of Infratech Sewer & Water Services Inc. on zoom camera inspection assignments for the City of North Bay during 2007 and 2008. Infratech Services completed approximately 3000 manhole inspections at an approximate contract value of approximately \$195,000.00 total.

As our first experience with Zoom Technology their staff was very knowledgeable about sewer inspections and sewer rating systems. They were also willing to exchange information and educate the City staff on the technology as well as overall sewer condition ratings, and options for other inspections and rehabilitation opportunities.

The project was completed over a period of changing seasons and amid various other obligations of the City forces. Infratech was very flexible in being able to work with our crews, change target areas and adapt their schedule to meet our needs amid their other clients needs as well.

Based on their past performance the City of North Bay can reliably recommend Infratech Services as a contractor for the provision of zoom camera inspection services.

Sincerely

George Elliott P.Eng.

Senior Municipal Engineer